

Almond Industry Position Report

JULY 2018

2017-2018 Crop Year

<u>Salable</u>	<u>Forecast</u> Million Lbs.	2017-2018		2016-2017		<u>% Change</u>
		<u>08/01 - 07/31</u> Kernel Wt.	<u>08/01 - 07/31</u> Kernel Wt.	<u>08/01 - 07/31</u> Kernel Wt.	<u>08/01 - 07/31</u> Kernel Wt.	
1. Carryin August 1, 2017	398.7	398,677,112	412,001,125			-3.23%
2. Crop Receipts to Date	2,250.0	2,260,476,211	2,135,730,461			5.84%
3. [2% Loss and Exempt]	<u>45.0</u>	<u>(45,209,524)</u>	<u>(42,714,609)</u>			
4. New Crop Marketable (2-3)	2,205.0	2,215,266,687	2,093,015,852			5.84%
5. [Reserve]	n/a	<u>0</u>	<u>0</u>			
6. Total Supply (1+4-5)	<u>2,603.7</u>	<u>2,613,943,799</u>	<u>2,505,016,977</u>			4.35%
Shipments by Handlers						
7. Domestic	700.0	734,729,722	675,960,974			8.69%
8. Export	<u>1,500.0</u>	<u>1,516,786,662</u>	<u>1,424,828,044</u>			6.45%
9. Total Shipments	2,200.0	<u>2,251,516,384</u>	<u>2,100,789,018</u>			7.17%
10. Forecasted Carryout	<u>403.7</u>					
11. Computed Inventory (6-9)		<u>362,427,415</u>	<u>404,227,959</u>			-10.34%
Commitments (sold, not delivered)**						
		2018-2019 Sold to Date				
12. Domestic	112,810,158	88,365,492	98,443,497			-10.24%
13. Export	<u>148,095,870</u>	<u>81,730,720</u>	<u>103,223,324</u>			-20.82%
14. Total Committed Shipments	<u>260,906,028</u>	<u>170,096,212</u>	<u>201,666,821</u>			-15.65%
15. Uncommitted Inventory (11-14)		<u>192,331,203</u>	<u>202,561,138</u>			-5.05%

Handlers reporting commitments represent 88% of the 2016/2017 crop

		MONTHLY REPORT OF SALABLE HANDLER SHIPMENTS					
		2017-2018 Crop Year		2016-2017 Crop Year			
		07/01 - 07/31	08/01 - 07/31	07/01 - 07/31	08/01 - 07/31		
DOMESTIC	Shelled	41,035,392	489,224,660	39,131,022	455,294,327		
	Manufactured	25,321,697	303,054,684	23,353,730	270,691,691		
	Products	631,560	6,630,874	797,543	4,754,456		
	Inshell	22,977	4,982,854	(589,613)	4,285,295		
	(Interhandler Transfers)	(4,598,944)	(32,801,207)	(1,902,060)	(23,384,137)		
	(Industry Purchases)	<u>(2,458,719)</u>	<u>(36,362,143)</u>	<u>(3,316,631)</u>	<u>(35,680,658)</u>		
	Total:	<u>59,953,963</u>	<u>734,729,722</u>	33%	<u>57,473,991</u>	<u>675,960,974</u>	32%
EXPORT	Shelled	60,621,493	1,019,405,326	72,825,789	987,870,004		
	Manufactured	11,118,402	142,104,218	13,937,126	137,119,802		
	Products	158,080	1,857,543	45,078	373,408		
	Inshell	<u>11,961,940</u>	<u>353,419,575</u>	<u>9,684,990</u>	<u>299,464,830</u>		
	Total:	<u>83,859,915</u>	<u>1,516,786,662</u>	67%	<u>96,492,983</u>	<u>1,424,828,044</u>	68%
NET SHIPMENTS		<u>143,813,878</u>	<u>2,251,516,384</u>	100%	<u>153,966,974</u>	<u>2,100,789,018</u>	100%
EXEMPT/INEDIBLE SHIPMENTS		<u>825,365</u>	<u>13,510,878</u>		<u>339,550</u>	<u>6,654,637</u>	

Global Percent Total Shipments	2017/18 vs. 2016/17 YTD +/-	World Region Destination	2017 - 2018 - Current				2017 - 2018 - YTD				2016 - 2017 - Current				2016 - 2017 - YTD			
			Current Month - July, 2018				August 1 through July 31, 2018				Current Month - July, 2017				August 1 through July 31, 2017			
			SHELLED	NKW INSHELL	Month TOTAL	YTD TOTAL	SHELLED	NKW INSHELL	YTD TOTAL	SHELLED	NKW INSHELL	Month TOTAL	SHELLED	NKW INSHELL	Month TOTAL	SHELLED	NKW INSHELL	YTD TOTAL
8%	2%	SUB-SAHARAN AFRICA	267,425	0	267,425	5,684,765	0	5,684,765	335,840	0	335,840	5,563,753	6,042	5,569,795	79%	21%	5,569,795	
	0%		302,425	0	302,425	5,894,140	0	5,894,140	335,840	0	335,840	5,861,528	6,042	5,867,570	79%	21%	5,867,570	
	-6%		7,013,205	223,247	7,236,452	148,827,240	33,185,843	182,013,083	6,707,269	0	6,707,269	163,824,889	30,210,898	194,035,787	79%	21%	194,035,787	
33%	6%	TOTAL EXPORTS	71,897,975	11,961,940	83,859,915	1,163,367,087	353,419,575	1,516,786,662	86,807,993	9,684,990	96,492,983	1,125,363,214	299,464,830	1,424,828,044	79%	21%	1,424,828,044	
100%	9%	TOTAL DOMESTIC			59,953,963			734,729,722			57,473,991			675,960,974			675,960,974	
	7%	GRAND TOTAL SHIPMENTS			143,813,878			2,251,516,384			153,966,974			2,100,789,018			2,100,789,018	



**Almond Board of California Almond Board
Quality Control Receipts Report
Industry Summary**

August 1, 2017 through July 31, 2018

Variety Name	From ABC Form 1 Total Receipts	From USDA Inspection Certificates		% of Total Receipts	% Rejects
		Total Receipts	Total Inedibles		
Aldrich	71,880,726	71,298,971	1,945,960	3.18%	2.73%
Avalon	6,978,773	6,930,659	387,660	0.31%	5.59%
Butte	93,886,142	94,756,339	1,505,364	4.15%	1.59%
Butte/Padre	244,435,855	243,452,254	3,216,213	10.81%	1.32%
Carmel	133,528,575	131,795,696	3,317,144	5.91%	2.52%
Carrion	376,825	315,162	6,843	0.02%	2.17%
Folsom	1,423,402	1,419,532	28,035	0.06%	1.97%
Fritz	107,806,185	107,642,159	2,907,864	4.77%	2.70%
Hash	10,454,910	4,014,106	408,105	0.46%	10.17%
Independence	57,396,455	57,710,276	1,363,951	2.54%	2.36%
Livingston	5,497,755	5,452,877	154,135	0.24%	2.83%
Marcona	2,121,283	2,099,702	34,482	0.09%	1.64%
Merced	17,065	48,621	896	0.00%	1.84%
Mission	10,921,576	11,150,905	95,155	0.48%	0.85%
Mixed	37,082,333	49,681,430	4,080,320	1.64%	8.21%
Mono	198,745	201,141	11,528	0.01%	5.73%
Monterey	365,850,004	365,591,091	10,245,328	16.18%	2.80%
Morley	534,245	599,581	8,092	0.02%	1.35%
Neplus	765,403	721,760	37,132	0.03%	5.14%
Nonpareil	918,493,847	921,558,812	21,259,629	40.63%	2.31%
Padre	33,656,580	33,755,757	224,190	1.49%	0.66%
Peerless	4,034,578	4,013,201	42,785	0.18%	1.07%
Price	20,738,455	19,579,548	384,865	0.92%	1.97%
Ruby	2,331,874	2,329,740	40,614	0.10%	1.74%
Savana	280,864	136,739	3,176	0.01%	2.32%
Sonora	31,499,807	30,579,662	1,081,416	1.39%	3.54%
Supareil	4,052,589	4,037,234	95,259	0.18%	2.36%
Thompson	509,136	209,542	6,702	0.02%	3.20%
Tokyo	380,013	374,886	5,582	0.02%	1.49%
Winters	9,405,649	9,396,628	387,362	0.42%	4.12%
Wood Colony	82,321,002	81,336,101	1,498,884	3.64%	1.84%
Major Varieties Sub Total	<u>2,258,860,651</u>	<u>2,262,190,112</u>	<u>54,784,671</u>	<u>99.93%</u>	<u>2.42%</u>
Minor Varieties Sub Total	<u>1,615,560</u>	<u>1,469,800</u>	<u>49,834</u>	<u>0.07%</u>	<u>3.39%</u>
Grand Total All Varieties	<u>2,260,476,211</u>	<u>2,263,659,912</u>	<u>54,834,505</u>	<u>100.00%</u>	<u>2.42%</u>

**This report is subject to further verification of handler's receipts
and further reconciliation of USDA Incoming Certificates**

Almond Board of California
Record Breaking History
Million Pounds

Domestic	17/18 vs. 16/17	17/18	16/17	15/16	14/15	13/14	12/13	11/12	10/11	9/10	8/9
August	14.4%	67.25	58.80	53.98	51.14	50.67	48.28	43.54	45.77	39.06	33.29
September	-13.3%	50.44	58.20	50.60	48.48	49.63	37.29	42.50	38.13	34.04	36.54
October	6.3%	63.91	60.11	50.50	64.23	59.42	61.10	51.69	49.01	44.38	43.30
November	17.0%	61.12	52.25	48.80	51.56	58.86	54.45	53.40	45.17	35.94	31.05
December	7.7%	52.97	49.17	42.82	48.13	47.14	39.15	36.64	40.62	33.88	27.75
January	5.0%	60.18	57.29	44.99	53.07	52.25	44.65	38.02	37.09	34.12	25.50
February	3.7%	53.75	51.81	51.11	49.27	54.47	43.18	38.74	32.36	34.45	35.52
March	12.6%	63.28	56.20	41.70	56.26	57.01	52.20	48.49	43.30	36.90	36.30
April	44.4%	73.30	50.77	50.95	58.74	50.87	51.36	45.45	39.93	37.27	32.14
May	13.1%	66.29	58.60	53.36	52.35	54.64	54.31	53.72	42.79	39.25	33.00
June	-4.6%	62.28	65.30	53.36	54.31	53.35	51.28	49.61	39.40	39.68	37.21
July	4.3%	59.95	57.47	51.03	51.86	53.50	51.15	44.90	36.11	40.53	39.38
Total	8.69%	734.72	675.97	593.20	639.40	641.81	588.40	546.70	489.68	449.50	410.98

Export	17/18 vs. 16/17	17/18	16/17	15/16	14/15	13/14	12/13	11/12	10/11	9/10	8/9
August	-8.9%	101.32	111.22	72.19	90.55	97.26	91.37	67.99	79.75	84.69	63.39
September	-2.2%	140.14	143.36	92.38	114.55	127.48	118.56	123.67	113.00	100.24	100.67
October	4.1%	182.58	175.44	112.08	140.41	169.19	159.93	167.87	140.11	123.67	114.28
November	23.7%	167.34	135.26	91.72	94.00	139.58	129.54	159.69	128.22	109.52	87.19
December	41.6%	151.59	107.05	92.60	100.00	110.46	120.10	120.56	120.35	113.60	65.87
January	22.9%	133.32	108.51	84.25	62.30	108.03	111.87	115.66	82.74	88.00	67.10
February	35.8%	136.38	100.46	103.94	90.71	94.87	116.83	111.11	83.32	81.05	80.95
March	7.1%	130.67	121.99	119.38	133.88	94.28	88.44	124.05	87.14	70.41	69.95
April	1.9%	103.10	101.21	116.59	92.36	86.85	78.16	103.07	86.44	68.40	79.64
May	-17.9%	92.01	112.09	124.71	87.25	89.09	77.25	91.70	87.63	52.72	86.39
June	-15.4%	94.49	111.75	120.66	96.49	99.48	86.00	91.72	95.60	58.08	81.23
July	-13.1%	83.86	96.49	87.55	70.65	79.01	100.01	74.82	73.57	71.55	81.71
Total	6.45%	1,516.80	1,424.83	1,218.05	1,173.15	1,295.58	1,278.06	1,351.91	1,177.87	1,021.93	978.37

Net	17/18 vs. 16/17	17/18	16/17	15/16	14/15	13/14	12/13	11/12	10/11	9/10	8/9
August	-0.9%	168.57	170.02	126.17	141.69	147.93	139.65	111.53	125.52	123.76	96.68
September	-5.4%	190.58	201.56	142.98	163.02	177.11	155.85	166.18	151.13	134.28	137.21
October	4.6%	246.49	235.55	162.58	204.64	228.61	221.03	219.55	189.12	168.05	157.58
November	21.8%	228.46	187.51	140.52	145.56	198.45	183.99	213.10	173.39	145.46	118.24
December	30.9%	204.56	156.22	135.42	148.14	157.60	159.24	157.21	160.97	147.48	93.63
January	16.7%	193.50	165.80	129.24	115.37	160.27	156.52	153.68	119.83	122.11	92.60
February	24.9%	190.13	152.26	155.05	139.98	149.34	160.02	149.85	115.68	115.50	116.47
March	8.8%	193.95	178.19	161.08	190.14	151.29	140.64	172.54	130.44	107.32	106.25
April	16.1%	176.40	151.98	167.55	151.09	137.72	129.52	148.52	126.37	105.68	111.78
May	-7.3%	158.30	170.69	178.07	139.60	143.73	131.56	145.42	130.42	91.97	119.39
June	-11.5%	156.76	177.05	174.01	150.80	152.82	137.28	141.32	135.00	97.77	118.44
July	-6.6%	143.81	153.97	138.58	122.51	132.51	151.16	119.72	109.69	112.08	121.09
Total	7.17%	2,251.51	2,100.80	1,811.25	1,812.54	1,937.38	1,866.46	1,898.62	1,667.56	1,471.46	1,389.36

ALMOND TREE FRUIT WEIGHT

2017/2018 Crop Year

This supplement to the final position report of the 2017/2018 crop year is an analysis of the full weight of almond tree fruit that California almond orchards produce – hulls and shells included.

Almond trees and the resources used to grow them produce more than just almonds. In addition to each tree’s woody biomass and the inherent benefits orchards provide, each almond tree grows the almond kernels we eat as well as hulls and shells which are important and valuable products in their own right. Traditional uses for those coproducts include dairy feed and livestock bedding, and research is underway to identify innovative new uses for these materials.



100% of Almond Tree Fruit generated in 2017/18 = 8.384 billion lbs.

The Kernel = 27%

Based on the final USDA kernel weight of 2017/18 Crop Year of 2.264 billion lbs.

The Hull = 54%

For every 1 million kernel lbs. there are 1,000 tons of hulls = 4.527 billion lbs.

The Shell = 19%

Using an average of 65% crack out = 1.593 billion lbs.

Sources:

Kernel Weight: USDA Incomings received by Almond Board of California

Shell & Hull Estimations: Almond Alliance of California